

**Unit Goal Progress and Revisions**  
**2018- 2019**

Every two years, during spring semester, programs/departments/service units are asked to develop Unit Strategic Plans. These plans need to be closely aligned with the Institutional Action Priorities, the College’s Long-Range Goals, and/or the College’s strategic plan. The Strategic Plans incorporate and reflect the operation of that unit at all campuses and instructional sites. Each unit’s budget needs to reflect the fiscal implications associated with the unit’s identified goals and objectives.

Following the first year each unit submits a goal progress report and revises their unit goals for the second year.

Name of Program/Department: Clanton Instructional & Service Unit

**2017-2018 Accomplishments and Goals Progress:**

Goals	Request & Justification/Resources	Goal Progress	Strategies Implemented and Follow-Up
<p><b>INSTRUCTIONAL UNIT</b></p> <p>Provide services and resources to support faculty, staff and students</p>	<p>Monitor classroom equipment, office/lab/classroom computers, and technical equipment in all rooms for replacement.</p> <ul style="list-style-type: none"> <li>Four New Projectors are needed. *Purchased</li> </ul> <p><b>Justification:</b> IT replaced the completely unusable projector in room 101 with a back-up from one of the other campuses. Rooms 102, 104, and 211 have projectors that have been having issues and that require parts that are no longer available, so these projectors will be on the list for replacement.</p> <ul style="list-style-type: none"> <li>Mobile Computer lab addition</li> </ul> <p><b>Justification:</b> The Clanton Campus continues to grow in the number of nursing students each year of admission. The nursing students take tests online and have now outgrown the ability to all be in one computer lab to take exams. This puts a strain on the availability of the computer lab for all the other classes that use the lab during nursing</p>	<ul style="list-style-type: none"> <li>Purchased and installed Projectors: Rooms 102, 104, 211, and 216</li> <li>Need to add a mobile computer lab</li> <li>Purchased: Portable white board and mountable white boards received and installed</li> <li>One request for classroom set up has been added and justified</li> <li>All other requests still remain as they have not been purchased yet.</li> </ul>	<p><b>Budgeted:</b></p> <p><b>Technical Equipment:</b> We are still waiting for the HDMI cables for the projectors that have been installed. When these are received, the new wall plates will be cut by Maintenance and the new cables will be installed by IT.</p> <p><b>Mobile Computer lab: Estimated for a 12-computer surface pro lab= Mobile charging cart @ \$595.99, 12 Surface Pro computer tablets 12 @ \$800.00/ea= \$9600.00 (see attached)</b></p> <p><b>Raised bed materials:</b> See attached estimate = \$400.00</p> <p><b>Speech presentation room materials:</b> See attached estimate = \$1100.00</p> <p><b>Course Selection Addition:</b> No cost except part-time personnel or</p>

class times. A portable lab with 12 Surface Pro computers would give the ability to the nursing staff to give their exams all in one room, or would allow other classrooms to have computer lab availability when the other two labs are taken.

- 6 Mountable White boards and 2 Portable White boards for classrooms requested.  
\*Purchased

**Justification:** To facilitate more collaborative learning, we would like to mount a second white board in six classrooms upstairs. This will allow an instructor additional space to work on or to involve students in the work process. The classrooms downstairs have no good walls to mount an additional white board, so a portable white board would be a better fit in these rooms. This portable white board could allow the instructors to write on the board and use the projector and screen at the same time or to involve students in work on the board while he or she is working on the other board.

- Raised 4x4 gardening bed materials requested.

**Justification:** Biology class will plant and maintain three 4x4 beds of garden in back area of building. These beds will not only allow students to test hypotheses about different soil content and growth rate as each bed will use a different type of fertilizer, but it will also allow them to examine biological processes and understand the production process as well. This would also be a project that can be reproduced all throughout the year with different varieties of planted foods. This might also give way to a biology club or a culinary club with a farm to table perspective. Culinary could be involved if desired for special presentations or collaborations.

salaried employees

White board desks for math classroom  
Demco (see attached documentation) 10 at \$180.00 = \$1800.00

Chairs to go with desks in math classroom Demco (same attached) 40@ \$52.99= \$2119.60

EMS and Academic Classroom Setup:  
Tables (see attached Demco) 12@ \$155.99= \$1871.88

Chairs (see attached Demco) 26@ \$52.99= \$1377.74

Total classroom cost: \$3249.62

Workshop Refreshment Request:

Over two years, \$1,000 requested  
Professional Development and Travel:  
\$2000.00

**Total Revised Request:  
\$21,864.22**

- Speech/Presentation A/V equipment and software requested

**Justification:** Since the purchase of the video camera our campus requested previously, a plan for a speech studio has been talked about. Having a dedicated room to record speeches for classes or presentations, or for instructors to record student presentations and then being able to edit the videos with software will be beneficial in two ways. One, instructors and staff will have resources to produce instructional or conference material if needed. Also, instructors can enhance learning procedures for students.

- Replace desks in math room 211 with white board tables similar to one in Clanton library.

**Justification:** The college has been moving in a direction of looking at alternative teaching and alternative classroom environments. The ability of students to work problems on a table and then take pictures of work is a new concept that will move student learning in a new, and hopefully better, direction. These tables will also allow for student collaboration on learning and will allow the teacher to move amongst working groups to see processes the group is doing. The tables requested are not identical to the current table in the library because it contains a power cord and chairs attached to it that would not be feasible in the classroom. It is also more expensive than the budgeted tables here because of these amenities.

- Continue to offer more diverse and higher level course selections and work with distance education to offer VC options for students. As the nature of the Dual Enrollment changes for Chilton County, we will also be adjusting and adding ENG, SPH, PSY, and HIS classes where needed.

\*In the Fall of 2018, we are adding a high school EMS class. We have currently used furniture from the CPAC to set up classroom 204 for this layout needed. We need to purchase tables, chairs and one lockable container to replace the used CPAC furniture so that we can still use this classroom for other academic subjects and still be able to lock up the EMS material. We would like to add more EMS classes as time goes on, so this will be an essential room.

**Justification:** To continue to be relevant to students in this area, we need to be able to offer students the classes they need. We would like to continue looking at diverse methods of delivery and course offerings.

\*The desks currently set up in room 204 are not conducive to an EMS class, so we are using the 60"x24" rolling tables and chairs to set up a classroom with 12 spaces for students. We would like to more fully stock the classroom with these tables and chairs to be able to have at least 25 seats for other classes to use this room as well. Furthermore, we moved one of our lockable filing cabinets to house the EMS loose material (stethoscopes and other small items), but we will need a larger lockable container for dummies and backboards.

- Fund college/career readiness workshops and Vertical Teaming Forum workshops with local LEAs.

**Justification:** The Clanton campus continues to offer workshops for the students and among the county high school instructors and counselors and would like a budget to work with when providing

	<p>small snacks for attendees from outside the college or students at these meetings.</p> <ul style="list-style-type: none"> <li>Professional development and travel for instructors for additional presentation and association travel</li> </ul> <p><b>Justification:</b> The Clanton campus has ten full-time employees and three full-time staff members in the office/library. In the instance that any of these members are able to represent the college in professional events and conferences, a travel budget is requested to help supplement these employees over and above what is available to them under IAPs.</p>		
<p>Add personnel to campus in order to serve students' needs</p>	<p>Monitor instructional personnel as needed.</p> <ul style="list-style-type: none"> <li>Acquire shared English instructor as full-time Clanton campus instructor</li> </ul> <p><b>Justification:</b> As our dual enrollment English classes continue to grow and the offerings of English during the fall and spring rise to larger levels, our campus needs to acquire a full-time English instructor from the current split PC/CC English instructor. This need will be important as we transition to the removal and replacement of RDG 085/ENG 093 with ENR 094 as well as continued dual enrollment growth and class growth. During the summer, Clanton has enough English classes to have one full instructor, and both the English instructors staff online classes for other campuses to fill loads needed.</p> <ul style="list-style-type: none"> <li>Need for additional math instructor</li> </ul> <p><b>Justification:</b> Our campus regularly has 13 or more math classes in the fall and 13 math classes in the spring (this spring, we only have 10 because one of the part-time instructors left at the last minute, so 3 classes had to be canceled). Summer math classes range between 5 and 7 classes as well. Having only one full-time math instructor puts our</p>	<p>Staff needs have arisen and will be requested this period.</p> <ul style="list-style-type: none"> <li>The split English instructor for PC/CC will be given the choice of which campus to go to full time. The campus that then needs to replace the English instructor will need to hire a new full-time English instructor</li> <li>The math classes offered put our ratio of FT/PT off, so we will need to look at an additional full-time math instructor</li> <li>Hiring committee sent top three candidates for the PSY position to administration on 8/1/18</li> </ul>	<p><b>Budgeted:</b>  <b>Full-time salary schedule already incurred by the college will just be shifted totally to one of the campuses (PC/CC) and the other campus will incur a new salary schedule D employee</b>  <b>Full-time salary schedule for additional math instructor</b>  <b>Replacement salary for PSY instructor</b></p> <p><b>Total Budget Request:</b>  <b>Shifting already in-place full-time salary to either PC or CC completely, and new full-time salary schedule D employee for CC math.</b></p>

	<p>campus at 38% full-time in both the fall and spring semesters. Math is the second most filled class (second to English) and a second instructor would allow us to offer more classes.</p> <ul style="list-style-type: none"> <li>• Replace PSY instructor</li> </ul> <p><b>Justification:</b> The Clanton campus PSY instructor is moving to the Shelby campus to replace a deceased PSY faculty member. Although the salary range might differ due to experience or degree, this is not a new request for funds.</p>		
<p><b>SERVICE UNIT</b></p> <p>Add Student Life Enrichment to the Clanton Campus for faculty, staff, and students</p>	<ul style="list-style-type: none"> <li>• Hold a Fall Registration Festival (requested and funded by Mike Hobbs/Enrollment Svcs) to increase awareness and excitement for upcoming registration.</li> </ul> <p><b>Justification:</b> New students and currently registered students will feel a part of a community and will have more of a buy-in to their future at JSCC.</p> <ul style="list-style-type: none"> <li>• Add our own flag football set for intramural activities, purchase a large refill of ping pong balls and paddles, and add additional balls for the basketball goal and volleyball nets that we have.</li> </ul> <p><b>Justification:</b> Our first year of intramurals has been extremely successful. We had to borrow the Shelby campus set of flag football equipment because we did not get a set in the initial purchase. Since Shelby has now retained a student coordinator for intramurals, they need the set we have been using back. Also, our campus has a group of students that compete in the National Collegiate Table Tennis Association, and we would like to keep a stock of ping pong balls. Faculty and staff have purchased refills for this before, but the college should be responsible for this.</p>	<ul style="list-style-type: none"> <li>• Clanton held NSO in July of 2018</li> <li>• We have also not purchased additional sporting equipment, so will use money as necessary.</li> </ul>	<p><b>Budgeted:</b></p> <p><b>Fall Registration Festival:</b>  <b>Already held, will request \$500 next year for similar event</b>  <b>Intramural equipment: \$400</b></p> <p><b>Total Budget Request:</b>  <b>\$900.00</b></p>

<p>Maintain building, facilities, staff and services to foster a safe, accessible and welcoming learning environment for faculty, staff and students</p>	<ul style="list-style-type: none"> <li>• Pour concrete pad in rear location for picnic table and add one more table</li> </ul> <p><b>Justification:</b> President Brown had originally asked that the picnic table created for the Clanton campus be placed on a concrete pad. If this pad could be poured to hold one additional table, another could be placed along with the current one. Students use the table for studying, eating, and socializing, and this is only one area that is available for them to congregate outside.</p> <ul style="list-style-type: none"> <li>• Finish installation of security camera in computer lab 201.</li> </ul> <p><b>Justification:</b> For safety of students and security of equipment.</p> <ul style="list-style-type: none"> <li>• Add a lobby message center board to indicate room numbers of enrollment services</li> </ul> <p><b>Justification:</b> Both the GSB Shelby building and Pell City lobby have black message boards with white lettering to indicate room number locations in the building. Clanton would like to purchase one to be able to have consistency with these buildings and present a person walking in to our building for the first time a sense of ease in finding the office he or she may need to find. We can also use lettering to indicate special events.</p> <ul style="list-style-type: none"> <li>• Add an additional computer station with two computers in the enrollment services office.</li> </ul> <p><b>Justification:</b> At times of high traffic, the two computers in the enrollment services office are not able to accommodate the volume of students coming in the office. An additional set of two computers would help enrollment advisors to help more people at one time. There are additional unused network outlets open that may just need to be activated. We can purchase new computers, or</p>	<ul style="list-style-type: none"> <li>• Concrete pad determined to not be needed since the grass-keepers to a great job keeping the picnic area clean and cut</li> <li>• Still require security camera installation</li> <li>• Message center board has been purchased and placed in lobby hall entrance. Would like to add additional lettering to finish wording</li> <li>• Computer station with reused computers and desks from around the campus have been placed in main office for additional work and enrollment stations</li> <li>• Math desks are still desired.</li> <li>• TV apparently was purchased by Enrollment Services, but we have not received it</li> <li>• Water filling station not needed anymore</li> <li>• Addition of office support personnel</li> <li>• Office staff chairs purchased</li> </ul>	<p><b>Budgeted:</b>  <b>Additional Picnic Table: \$500.00</b>  <b>Security Camera: Just labor, Mark Bailey has camera</b>  <b>Additional message board lettering: @ \$50.00</b>  <b>Enrollment Services TV Screen: <u>Enrollment Svs budget</u></b>  <b>Bookstore updates: Bookstore incurred costs</b>  <b>Additional office employee schedule E salary.</b></p> <p><b>Total Budget Request: \$550.00 plus E-schedule salary employee</b></p>
--	---	--	--

use computers that have been moved and replaced with newer ones.

- Replace small TV screen in Enrollment Services office (as requested by Mike Hobbs) with a larger screen to be mounted on the wall. Apparently TVs were purchased, but Clanton has not received one.

**Justification:** M. Hobbs would like for the enrollment services office TV screen to be bigger.

- Purchase and install Water Bottle Filling Station on first floor water fountain.

**Justification:** Other universities and community colleges have had these types of services for students. This particular piece allows students to fill water bottles at the water fountains keeping them hydrated and ready for learning.

- Work with bookstore to offer more hours and updated amenities.

**Justification:** The more available the bookstore is to students, the more it will be used. Also, a revamped bookstore might draw students in for more than just books.

- Add an Office Manager/Library Assistant employee to the Enrollment Services/Success Center office and move current Office Manager into an Admissions and Records specialist position.

**Justification:** Currently, Clanton has a campus coordinator and an office manager in the enrollment services office. Where all other campuses have a full-time (S/J) or part-time (PC) financial aid representative, Clanton is only given Skype capabilities. While other campuses have recruiters that are solely focused on the Shelby and Jefferson campuses, Clanton is rarely given access to the recruiters. Thus, both current enrollment



	<p>personnel do the jobs of several different positions. Both the coordinator and the office manager have been pushed into roles they love, but that are largely outside the realm of their original duties. This includes a large emphasis on advising, basic financial aid questions and help, processing all admissions paperwork including IDs, signature pages, SI change forms, withdrawals, and change of majors. Both employees also serve as cashiers, community education advisors/registration completers, and recruiters who visit high schools in the county and work events at the campus for dual enrollment recruiting events as well as New Student recruitment. They both also answer the online help email. Looking at growth in enrollment for the campus, Fall data from 2008 shows 100 students registered. Moving into Fall 2012, the campus had 606 students registered, and in Fall 2017, registration ended at 738 students. Looking at numbers for office traffic indicates the increased amount of service these mere two employees are servicing: New applications processed since September 2017 (211), Enrollment Services visits since July 2017 (1815), Financial Aid assistance since July 2017 (842) An additional full-time office staff member would be utilized to complete the basic office tasks such as answering phones, filing, supply ordering, and basic library assistant tasks such as filling in for the librarian as she travels to other campuses completing trainings/working with the other campus librarians or instructional staff. The additional office staff help is particularly helpful when one or both the office staff members have to attend mandatory training meetings or professional development seminars. The Clanton library is now regularly full of students on a daily basis, and an assistant that could serve the</p>		
--	---	--	--

	students basic needs while the main librarian is gone would be an asset. <i>(See attached office visit records)</i> <ul style="list-style-type: none"> <li>New Chairs for Enrollment services staff</li> </ul> *Purchased		
<b>Submission date: August 9, 2018</b>		<b>Submitted by: A. Kitchens</b>	

**Revised Unit Goals for 2018-2019 (plans for the unit for the second year of the two-year plan):**

**1. Goals and Objectives – the activities through which the goal will be achieved. Each Unit Goal should have at least one objective.**

I. Provide services and resources to support faculty, staff and students

Objective 1: Monitor and Add or Replace Technology Needs

Objective 2: Monitor and Add or Adjust Physical Classroom Needs

Objective 3: Monitor and Offer Community Outreach and Professional Development Funding

II. Add personnel to campus in order to serve students' needs

Objective 1: Monitor FT/PT class ratios for instructor hire needs

Objective 2: Add varied class times and delivery methods to meet student needs

III. Add Student Life Enrichment to the Clanton Campus for faculty, staff, and students

Objective 1: Continue to offer New Student Orientation, Preview Days, and Intramural Events

IV. Maintain building, facilities, staff and services to foster a safe, accessible and welcoming learning environment for faculty, staff and students

Objective 1: Monitor and add or replace needs for building setup and safety needs

Objective 2: Monitor and add Enrollment Services technology, staff, and building needs

**2. Method of Assessment – how the unit will determine if the objective has been met.**

I. Assessment will be based on functionality of all classroom spaces, availability for student use, and availability of all instructor needs

II. Assessment will be based on increased enrollment in all classes

III. Assessment will be based on offering 3 new student orientations, 1 preview day, and at least 3 social/intramural opportunities for students/faculty/staff each semester

IV. Assessment will be based on building inspections and increased student need for enrollment services

**3. Additional Funding Requests – provide an estimate of the cost of achieving the objective. Also, include a description of how these funds will be used to accomplish the objective.**

I. \$22,000.00 funding request for additional classroom needs. These funds will be used to change two of the classroom setups to table/chair arrangements; funding will also be used to supplement community and high school partnership meetings and any faculty or staff professional development needs. A large part of this funding will be used to extend our computer lab capability with a mobile cart.

II. This goal funding will depend on the number of instructors hired.

III. \$900.00 funding request for intramural equipment and student orientation/preview day needs. Although the college Enrollment Services office incurs the cost of the New Student Orientation and Preview Day needs, our campus needs to update our intramural equipment.

IV. \$600.00 plus the cost of an additional office employee is the funding request for this goal. This funding will help with visual academic maintenance items and building updates for academic use. We do require security personnel to come install the last security camera in one of the computer labs. Also, finding the televisions that were ordered for Enrollment Services purposes over 3 years ago would be a benefit.

**Total Funding Request: \$23,500.00**

**SAVE UP TO 50%!** Sale prices end 8/31/18. [Shop Now!](#)

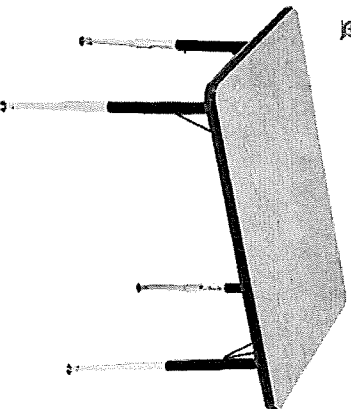
[Home](#) | [Quick Order](#) | [International](#) | [Help](#) | 800.356.1200

**Demco**  
Imagine what's possible™

[Sign In / Account](#)



[Furniture](#) > [Tables](#) > [Activity](#)



**Allied™ Adjustable Rectangle Activity Tables**

Allied Adj. Activity Table 60"W x 30"D Rectangle  
Item #: WM14998830

SAVE 10%!

★★★★★ 5.0 (3) [Write a review](#)

**\$155.99** SALE!

149s: \$194.99

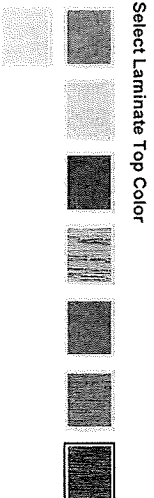
Reset Options

60"W x 30"D

Standard

Select Adjustable height option \*

More Views:



Select Laminate Top Color

Quantity Pricing Discount:

1+	\$155.99	3+	\$147.99
	\$184.99		\$184.99

Quantity:

[Add to Cart](#)

- Product Details**  
Largest variety of shapes and colors
- 1-1/8" thick high-density furniture board tops with high-pressure laminate surface
  - Vinyl, T-molded edge is Black on Standard Tables or colored on Color-edge Tables
  - 13-gauge, factory-installed leg mounts secure 18-gauge, 1-1/4" dia. legs
  - 72"W tables are reinforced with factory-installed steel supports
  - Nylon swivel glides

[Light Assembly](#)

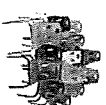
[Videos](#)

[Templates](#)

[Additional Info](#)

*★ Tables for EMS + Academic Classrooms*

You May Also Like...



SAVE 10%!

**Jonti-Craft® Barstool® Stack Chairs**

**\$30.59 - \$49.49**

143s: \$22.99 - \$54.99

[Buy Now](#)

**ALLIED ADJUSTABLE ACTIVITY TABLES**



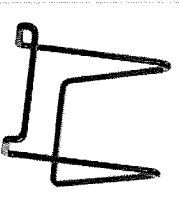
See all shapes & sizes. [Shop Now >](#)

**ALL THINGS MAKERSPACE**



Curated in one convenient spot. [Learn More](#)

**FREE WIRE EASELS**



Buy 20, get 10 FREE. Use Promo Code WS2964 thru 8/31/18. [Shop Now](#)

**DEMCO INTERIOR SOLUTIONS**

**SAVE UP TO 50%! Sale prices end 8/31/18. [Shop Now!](#)**

[Home](#) | [Quick Order](#) | [International](#) | [Help](#) | 800.356.1200

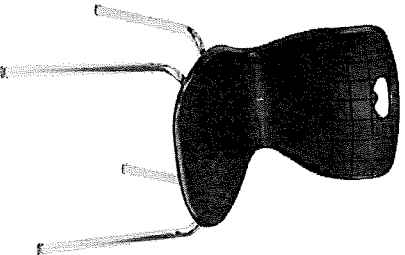
**Demco**  
imagine what's possible™

[Sign In / Account](#)

**SECURE**



[Furniture](#) > [Chairs](#) > [Stacking](#)



**Regency Andy Stack Chairs**  
Regency Andy Stack Chair 18"H Seat Black  
Item #: WF13759040

★★★★★ [Write a review](#)

**\$52.99**

Reset Options

18"H

Quantity:

[Add to Cart](#)

Front View



More Views:

*Stacking Chairs for EMS + Math Classrooms*

**Product Details**

An economical choice for all ages and environments

- 250 lb. weight capacity
- Durable tubular steel frame and 15-gauge steel legs with chrome finishes
- Static-free, heavy-duty polypropylene seat and back shell
- Features a flexible back and strong structural ribs
- Built-in handle for easy transport in active spaces
- Stack up to 15 high
- Anti-slip, antiskid plastic glides

**Videos**

**Templates**

**Additional Info**

**Availability**

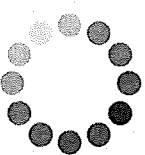
Regency Andy Stack Chair 18"H Seat Black

This product ships directly from the manufacturer in approximately 2 working days.

Weight: 14 lbs

**Accessories**

**COLOR PALETTE TOOL**



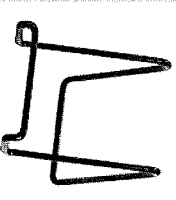
Your go-to guide to easily select colors and finishes  
[Download Now](#)

**ALL THINGS MAKERSPACE**



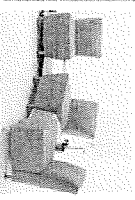
Curated in one convenient spot  
[Learn More](#)

**FREE WIRE EASELS**



Buy 20, get 10 FREE. Use Promo Code WB2864 thru 8/31/18.  
[Shop Now](#)

**DEMCO INTERIOR SOLUTIONS**



Refreshing or creating a new space? Get the help you need with a variety of products and design services.  
[Learn More](#)

**SAVE 30% ON PATRON ID CARDS**

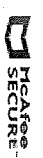
**SAVE UP TO 50%! Sale prices end 8/31/18. [Shop Now!](#)**

[Home](#) | [Quick Order](#) | [International](#) | [Help](#) | 800.356.1200

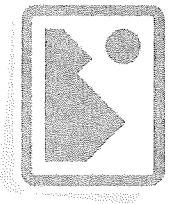
**Demco**  
Imagine what's possible™

Q

[Sign In / Account](#)



[Carts & Booktrucks](#) > [Charging](#) > [Tablet](#)



No Image Available

**Luxor® Mobile Charging Carts** NEW!  
Luxor Mobile 24-unit Charging Cart 32-7/8" x17-1/8"x21-1/8"  
Item #: WE13773380

★★★★★ [Write a review](#)

**\$595.99**

Essel Options

24-cap.

Quantity:

[Add to Cart](#)

No Image Available

More Views:



**Product Details**

Keep tablets organized, charged and protected

- Store and charge 24 or 30 Chromebooks or tablets up to 11"H x 15-1/4"W
- 20-gauge steel cabinet with a black powder-coat finish
- 2 fixed shelves with rubber-coated steel dividers that form 1"W x 15-1/4"D device slots
- Lower shelf holds accessories
- Ventilated on all 4 sides, allowing air to circulate freely through unit
- Front and rear access doors lock for security (2 keys included)
- Built-in electrical assembly includes 2 UL-listed power strips with 10L cords and a side cord wrap (12-outlet strips for 24-capacity cart; 15-outlet strips for 30-capacity cart)
- 4" dia. nonmarring casters, 2 locking
- 24-unit charging cart measures 32-7/8"H x 17-1/8"W x 21-1/8"D overall
- 30-unit charging cart measures 36-3/4"H x 26"W x 20-1/2"D overall

Videos

Templates

Additional Info

Availability

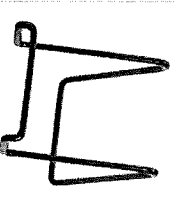
Luxor Mobile 24-unit Charging Cart 32-7/8" x17-1/8"x21-1/8"



**ALL THINGS MAKERSPACE**

Curated in one convenient spot

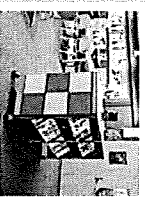
[Learn More](#)



**FREE WIRE EASELS**

Buy 20, get 10 FREE. Use Promo Code WE2864 thru 8/31/18.

[Shop Now](#)



**DEMCO INTERIOR SOLUTIONS**

Refreshing or creating a new space? Get the help you need with a variety of products and design services.

[Learn More](#)

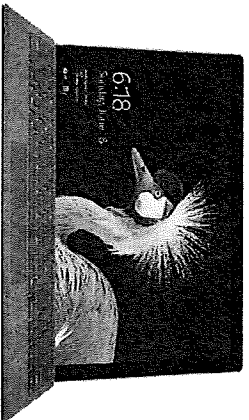


**SAVE 30% ON PATRON ID CARDS**

[Shop Now](#)

**TOP 5 BESTSELLERS**

1. [Demco® Processing Labels with Templates](#)
2. [Demco® EM Security Strips](#)



**Surface Pro**  
**(newest version)**  
**Intel Core m3 /**  
**128GB SSD / 4GB**  
**RAM**

★★★★★ 494

**\$799.00**

\$719.10 Special pricing for eligible students, parents, teachers, and military. [Check now](#)

Intel Core m3, 128GB SSD, 4GB RAM

[Add to cart](#)

[Pick up in Store](#)

Free shipping. Free returns.

# 3 4X4 Square Foot Gai

**Total**

**\$388.59**

Item	Cost
Vermiculite (4 cu. ft) 2 bags	\$50.00
Peat Moss (3.9 cu ft) 1 bale	\$18.00
Compost-Black Kow (50lb) 5 bags	\$24.75
Compost-Julie ?	\$0.00
Compost-Mushroom	\$60.00
2x6x12' (4 @ 9.17 ea Home Depot)	\$36.68
Weed Barrier (6'x50' Vigoro @HD)	\$21.98
Deck Screws (1lb pack-55screws)	\$8.69
Seedlings/Seeds-editable	\$150.00
Deer Block Netting	\$18.49
1x2x8ft Pole (16x 1.87ea)	\$29.92



# Speech Studio and Technology Lab Pricing Estimate

Item	Company	Cost
Tripod	CDW-G	\$100
Jeff State Backdrop	Demco/JSCC	\$150
Computer	JSCC	\$0/One being replaced
Lectern	Office Depot/?	\$400
Microphone connection	?/JSCC	\$100/\$0
Final Cut Pro Software		\$300
<b>Total</b>		<b>\$1,050.00</b>



## Allied™ MarkerBoard™ Activity Tables -

### Rectangle

Rectangle Dry-erase Table 60"W x 24"D

Item #: W/F12154690

★★★★★ 5.0 (2) [Write a review](#)

**\$189.99**

Reset Options

60"W x 24"D

Standard Range 20 1/2"H - 29 1/2"H

More Views:



Quantity/Pricing/Discount	
1+	\$189.99
3+	\$179.99

Quantity:  [Add to Cart](#)

Product Details

Availability

Accessories

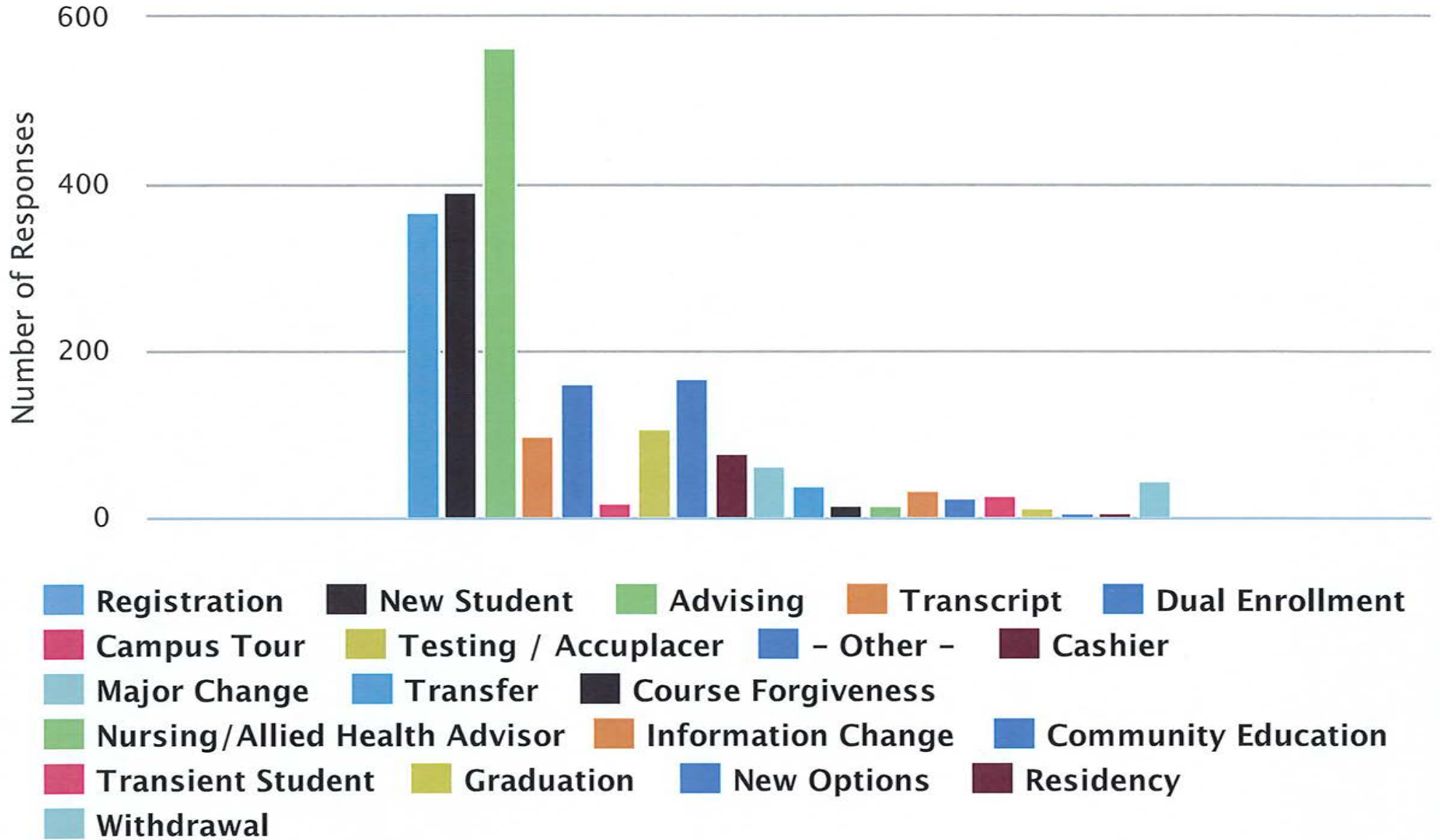
Evaluate, engage and encourage with interactive tabletops

- 1-1/8" thick high-density furniture board tops with high-pressure laminate surface

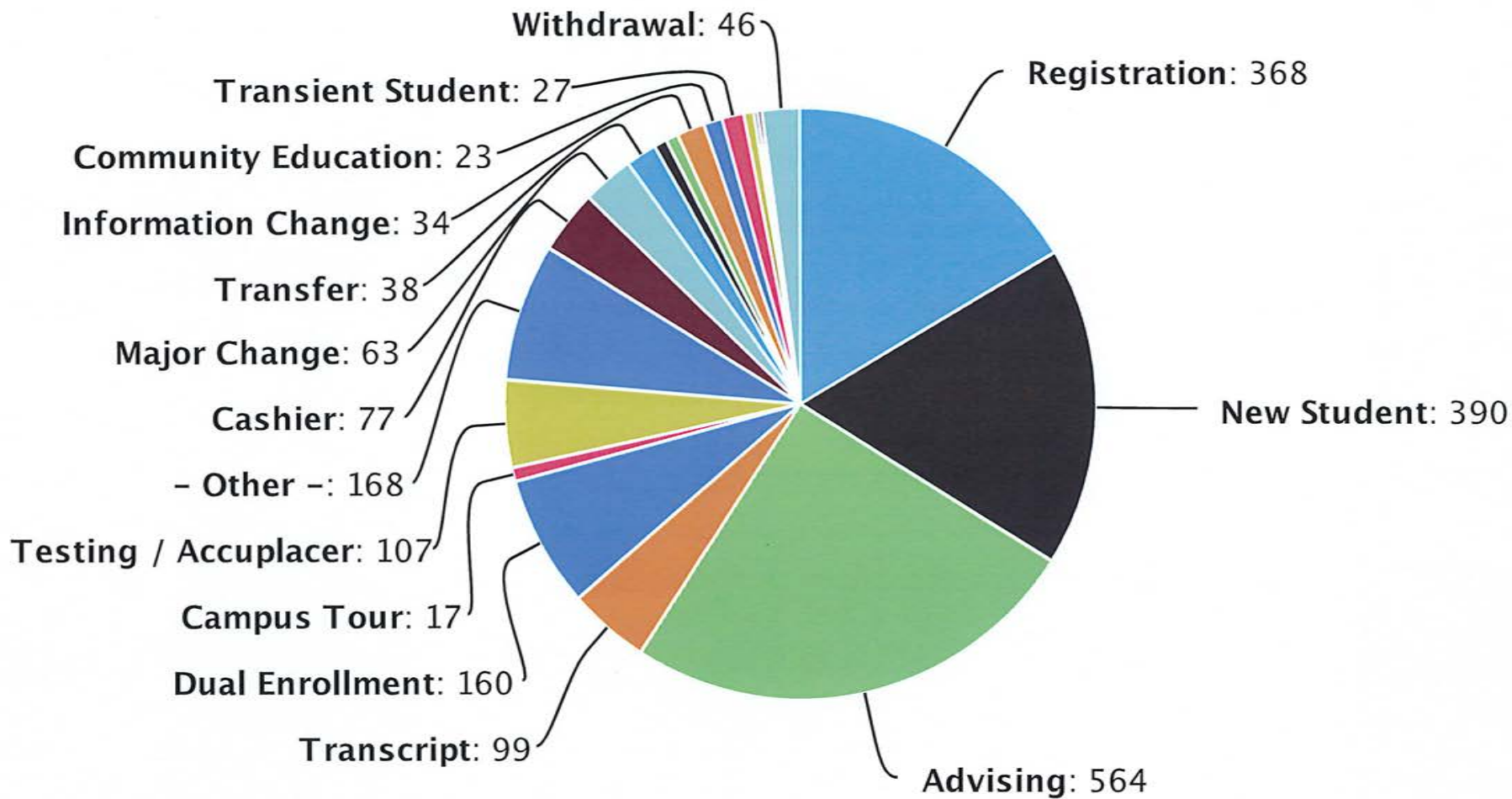
The following 12 pages reflect (approximately) the amount of students 2 employees have serviced

## Enrollment Services

Walk-In  
March 15 - Aug 8



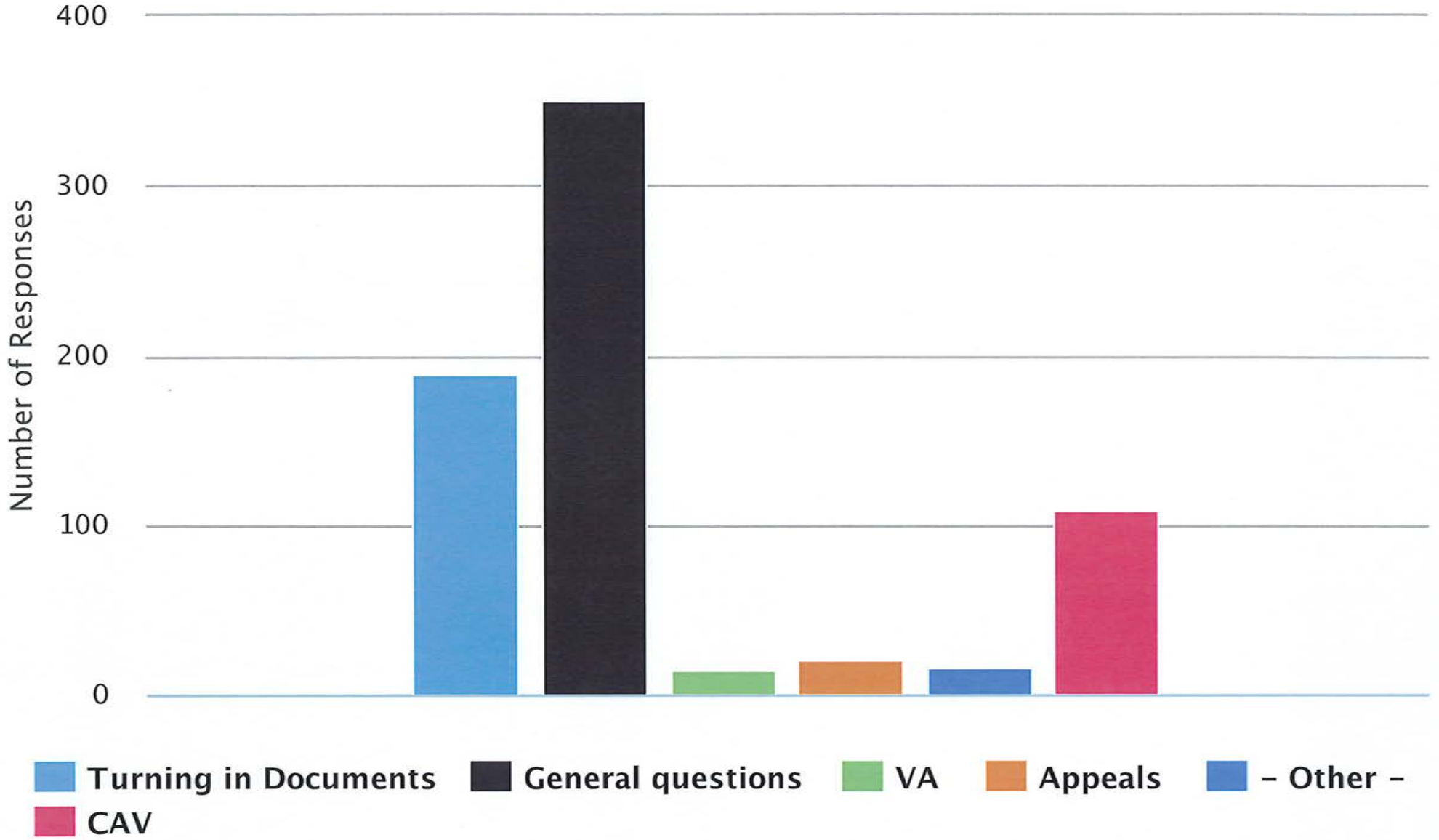
# Enrollment Services



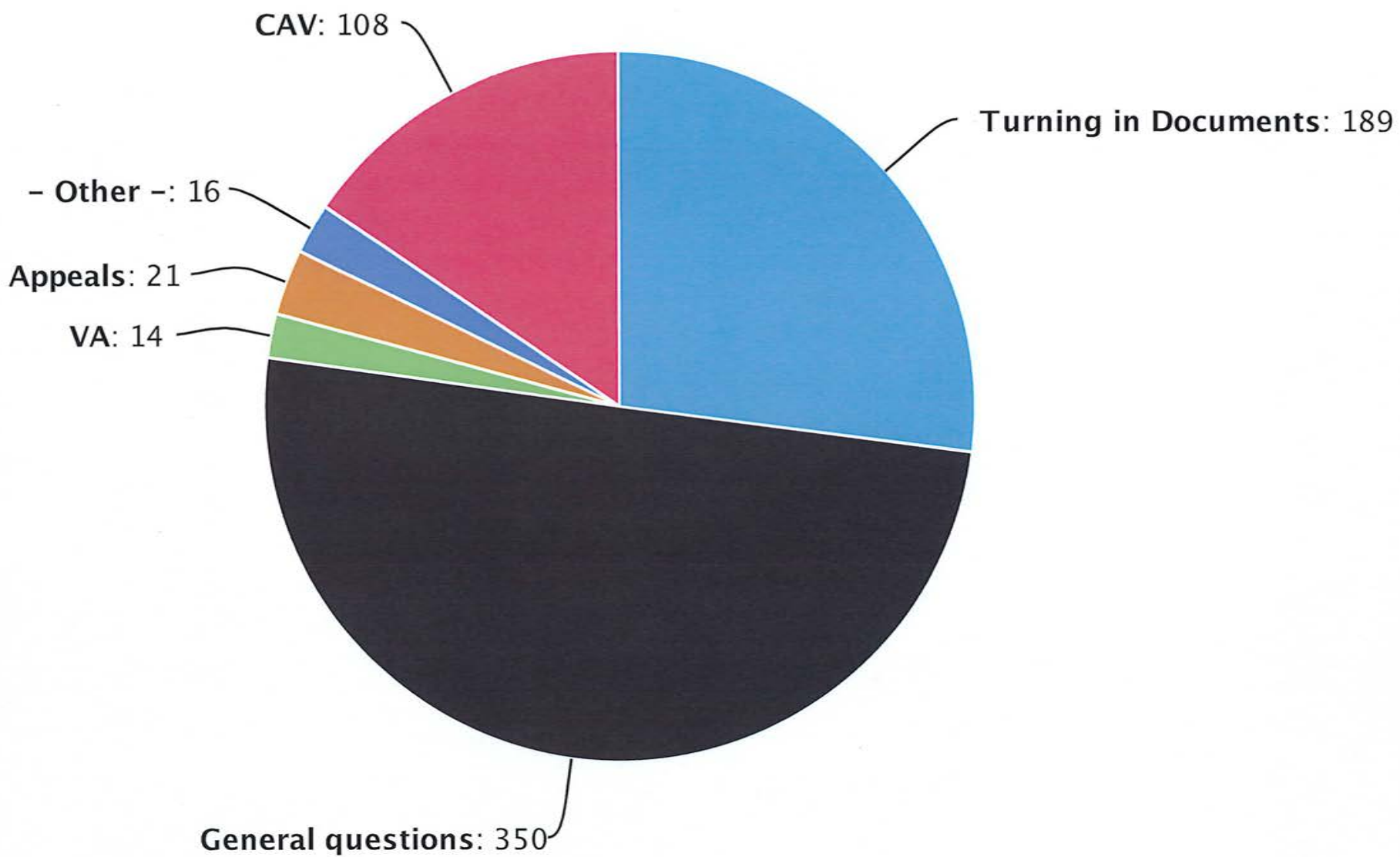
IM

Enrollment Services		
Response	Number of Submissions	% of Overall Submissions
Registration	368	16.47%
New Student	390	17.46%
Advising	564	25.25%
Transcript	99	4.43%
Dual Enrollment	160	7.16%
Campus Tour	17	0.76%
Testing / Accuplacer	107	4.79%
- Other -	168	7.52%
Cashier	77	3.45%
Major Change	63	2.82%
Transfer	38	1.70%
Course Forgiveness	16	0.72%
Nursing/Allied Health Advisor	15	0.67%
Information Change	34	1.52%
Community Education	23	1.03%
Transient Student	27	1.21%
Graduation	12	0.54%
New Options	5	0.22%
Residency	5	0.22%
Withdrawal	46	2.06%
<b>Total</b>	<b>2234</b>	

# Financial Aid



# Financial Aid



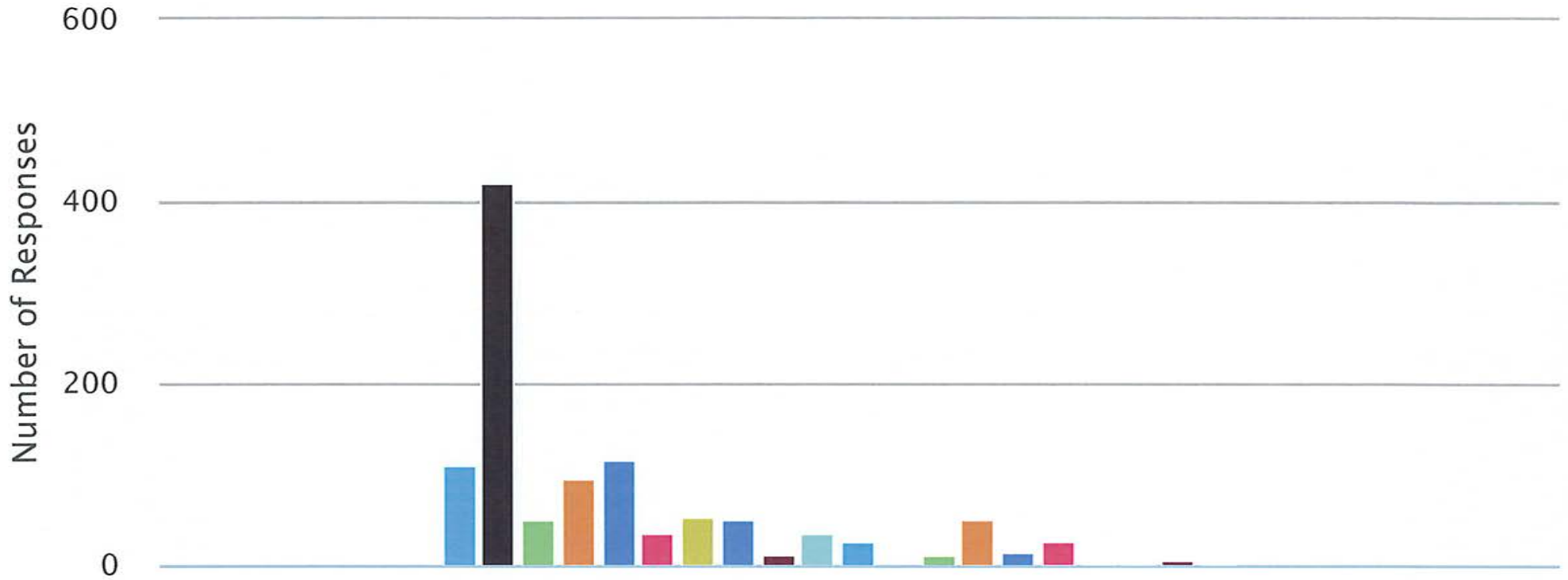
IM

Financial Aid		
Response	Number of Submissions	% of Overall Submissions
Turning in Documents	189	27.08%
General questions	350	50.14%
VA	14	2.01%
Appeals	21	3.01%
- Other -	16	2.29%
CAV	108	15.47%
<b>Total</b>	<b>698</b>	<b>100.00%</b>



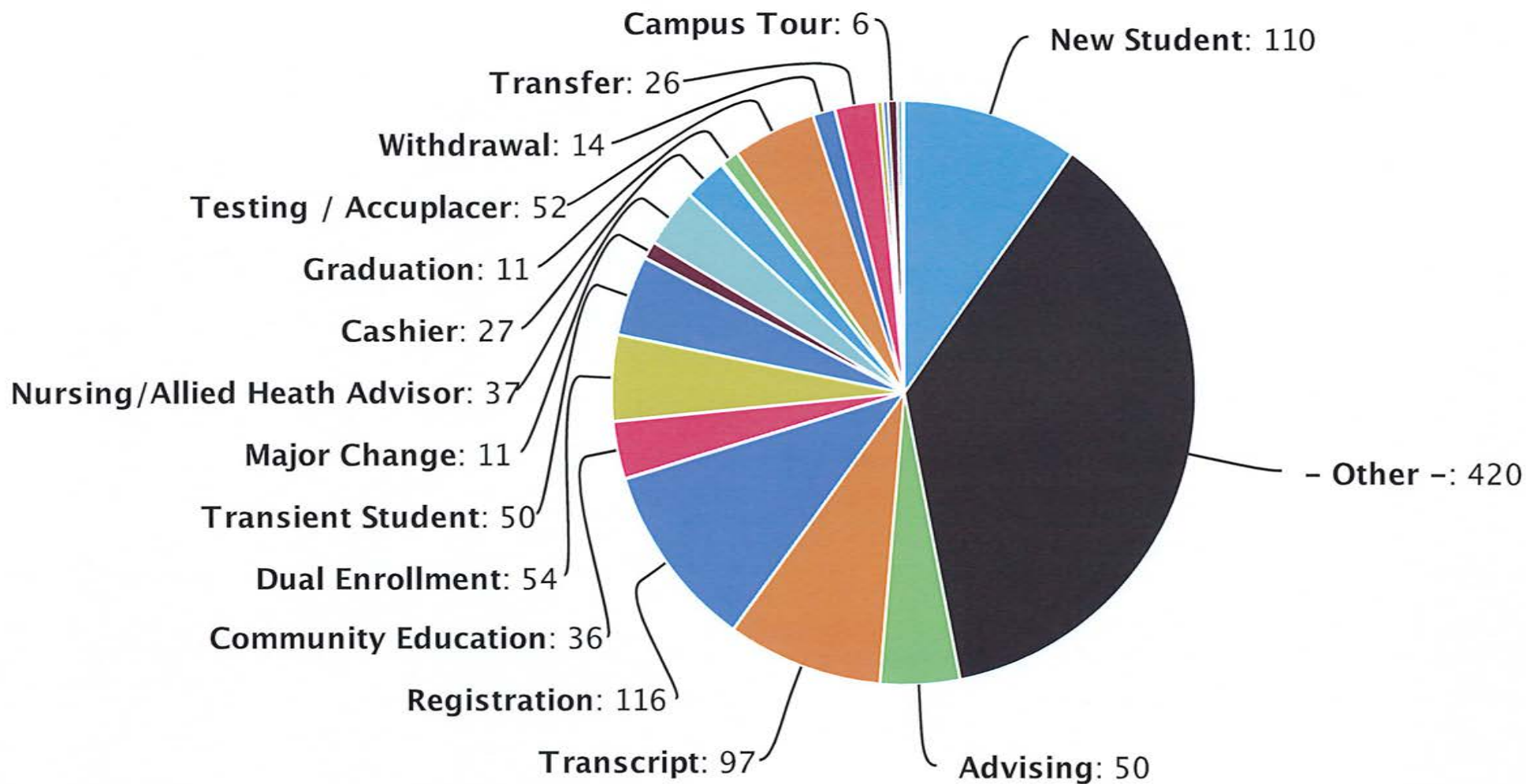
Phone  
March 15 - Aug 8

# Enrollment Services



- New Student
- Other -
- Advising
- Transcript
- Registration
- Community Education
- Dual Enrollment
- Transient Student
- Major Change
- Nursing/Allied Health Advisor
- Cashier
- New Student Orientation
- Graduation
- Testing / Accuplacer
- Withdrawal
- Transfer
- Information Change
- Residency
- Campus Tour
- Course Forgiveness
- New Options

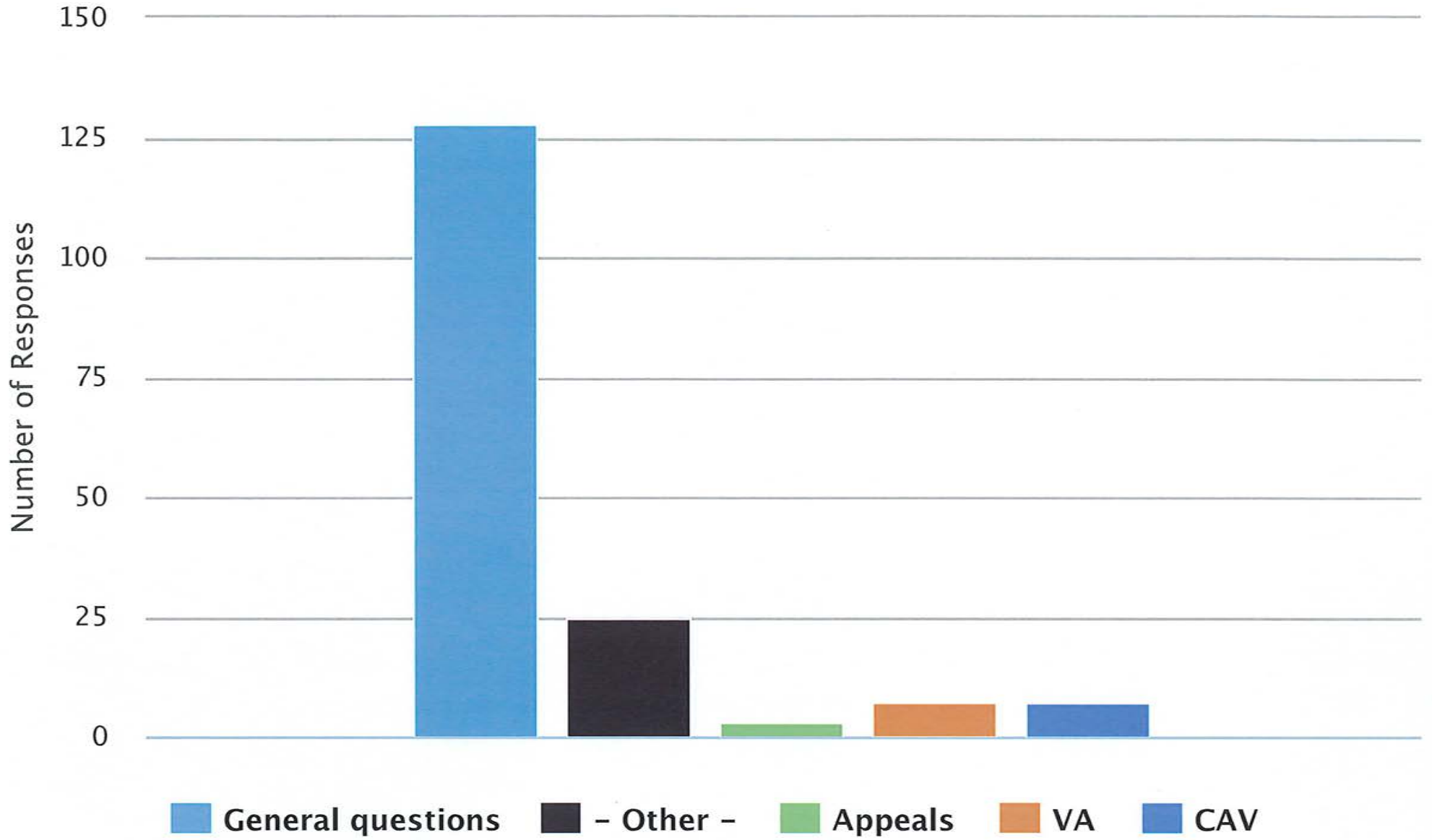
# Enrollment Services



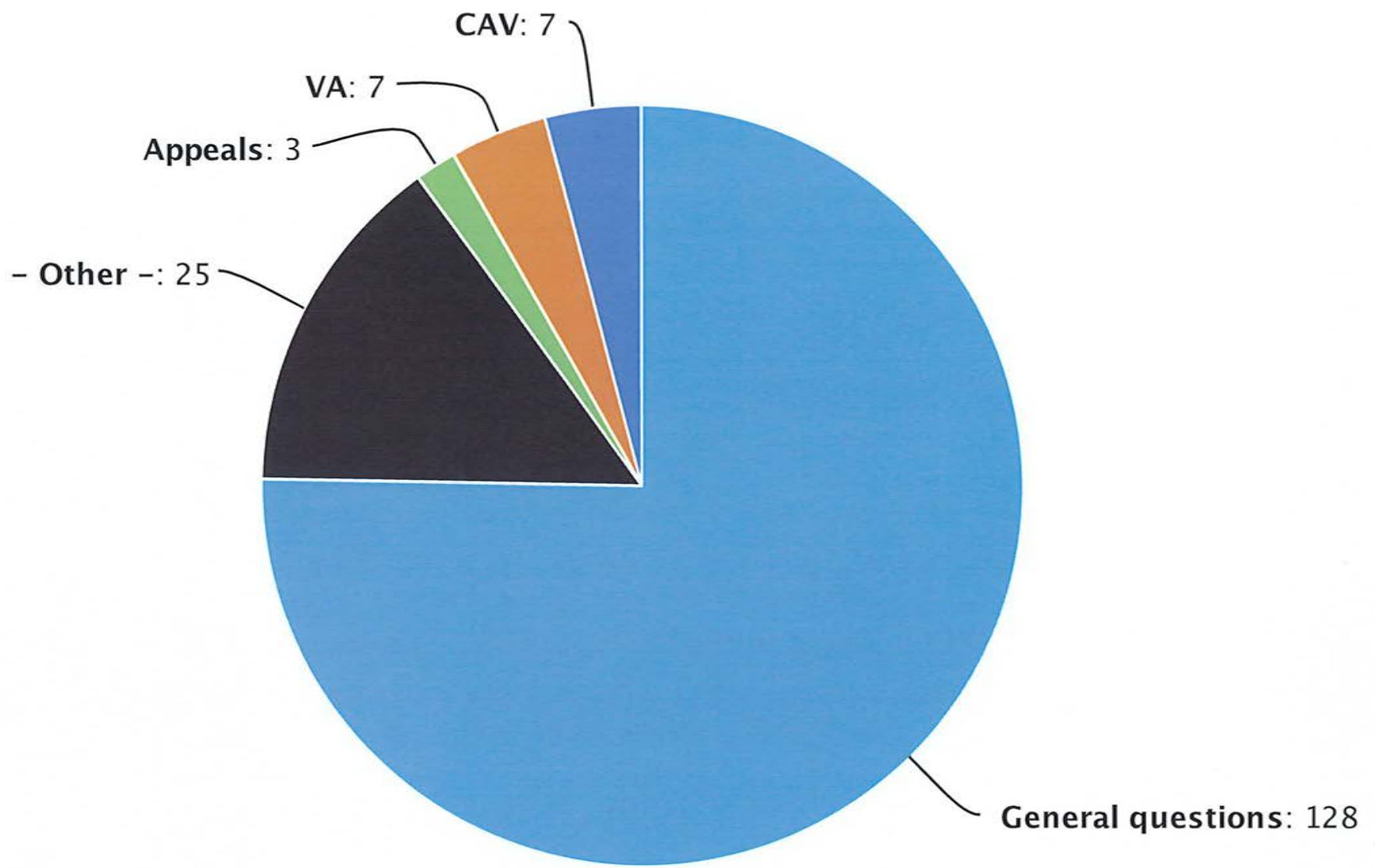
A

Enrollment Services		
Response	Number of Submissions	% of Overall Submissions
New Student	110	9.74%
- Other -	420	37.20%
Advising	50	4.43%
Transcript	97	8.59%
Registration	116	10.27%
Community Education	36	3.19%
Dual Enrollment	54	4.78%
Transient Student	50	4.43%
Major Change	11	0.97%
Nursing/Allied Health Advisor	37	3.28%
Cashier	27	2.39%
New Student Orientation	1	0.09%
Graduation	11	0.97%
Testing / Accuplacer	52	4.61%
Withdrawal	14	1.24%
Transfer	26	2.30%
Information Change	4	0.35%
Residency	3	0.27%
Campus Tour	6	0.53%
Course Forgiveness	3	0.27%
New Options	1	0.09%
<b>Total</b>	<b>1129</b>	<b>100.00%</b>

# Financial Aid



# Financial Aid



A

Financial Aid		
Response	Number of Submissions	% of Overall Submissions
General questions	128	75.29%
- Other -	25	14.71%
Appeals	3	1.76%
VA	7	4.12%
CAV	7	4.12%
<b>Total</b>	<b>170</b>	<b>100.00%</b>